



iNECTA LLC is currently seeking an experienced ERP Sales Representative to assist with sales and business development. iNECTA is a Microsoft Dynamics Gold Certified Partner, catering to the Produce, Food, and Seafood industries. This position will contribute to the sales team by achieving and exceeding quotas. The incumbent will participate in a number of activities such as (but not limited to), trade shows, workshops, and seminars.

Responsibilities;

- Establish, develop and grow new business
- Prospect for leads through professional networking & social media sourcing
- Generate subscriptions, and close deals
- Prepare comprehensive proposals specific to the client-customer needs
- Maintain thorough and up-to-date knowledge of all product categories, including pricing, industry competition and trends

Qualifications for this position will consist of the following;

- Strong verbal and written communication skills
- Competitive drive and entrepreneurial mindset to expand client base and grow existing accounts
- Proven ability to set and achieve sales goals through active collaboration and ability to influence the sale
- Experience with Microsoft Dynamics NAV implementations required
- Minimum of 5 years ERP sales experience
- Knowledgeable of Produce, Food, and Seafood industries a plus

Benefits Include:

- Competitive salary/compensation
- Bonus opportunity
- Annual paid time off benefits
- Gym Membership reimbursements
- Medical, Dental, LIFE and disability insurance plans
- Healthcare, Dependent Care, Flexible Spending Accounts
- 401(k) Plan

iNECTA is an Equal Opportunity Employer: Women, Minorities, Veterans, Disabled

Please submit all resumes to <http://www.inecta.com/careers>